

THE INSIDER

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Third Quarter 2022

A Note from the CEO: Uncertainty is Certain...

Well, I think the headline says it all. The manufacturing environment remains challenging with ongoing scarcity of components and labor. I am certainly happy to see some incremental improvements in deliveries. Generally, our material lead times continue to be stated in months rather than weeks, indicating the good old pre-Covid days remain far away. I do want to commend the Ace Pump Team for their many hours of overtime and great planning which has kept product moving despite all of these challenges.

On behalf of our team, I also want to thank you for your ongoing partnership. The demand for our products and corresponding production backlog continues to grow rapidly. This growth makes it more important than ever for our team to understand your production needs for the next six to 12 months. Please continue to order as early as possible to allow time for material scheduling and production planning to meet those needs.

Now, let's end on a more pleasant note: I hope that you all had a nice summer and managed to work in some family and vacation time. As we move into the Fall tradeshow season, please remember our new Complete Line Brochures and Pro 5 Series Counter Mats are available. Just send a quick e-mail request to sales@acepumps.com if you need some of these for your customers or tradeshow.

Take care!
Andy

Tradeshow Calendar

DATE	EVENT	LOCATION
Aug 31 - Sep 1	IVT Expo	Rosemont/Chicago, IL Booth #925
Sep 13 - 15	Big Iron Show	Fargo, ND Exhibit Hall E14

New Faces at Ace Pumps

We've had a few changes in our staff recently and want to introduce these new faces:



Front Row left to right:

- Dyneshia Lewis – Logistics Coordinator/Customer Service
- Michelle Williams – Receptionist/Accounts Payable Clerk
- Alexis Smith – Order Processing/Accounts Receivable Clerk

Back row left to right:

- Derek Jordan – Summer Engineering Intern
- Andrew Randle - Product Engineer

We were happy to have Derek for the summer and wish him a great last semester at Mississippi State University while finishing up his Mechanical Engineering degree.

Congratulations are also in order for Aleatra Carter on the birth of her son, Sea. We wish her all the best in her new role as a full-time mom!

We are very excited to have this group of young and extremely capable individuals join the Ace Pump Team. THE FUTURE LOOKS BRIGHT!



Ace Pump Corporation
P. O. Box 13187
Memphis, TN 38113

Product Focus: IVT Expo and IVT Magazine Technical Article



Ace Pump Corporation
Stand: 925

31-1 September 2022, Donald E. Stephens Convention Center, Chicago

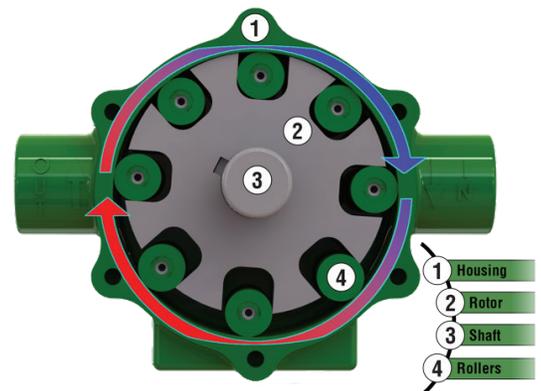


Ace Pump and Annovi Reverberi North America will be sharing a booth later this month at the IVT (Industrial Vehicle Technology) Expo in Rosemont, IL. This is the first show held by IVT in North America. The event is specifically focused on the Industrial and Off-Highway Vehicle market.

A feature technical article will also appear in the September issue of IVT Magazine. The article details the operation, performance characteristics, and benefits of rolling vane pumps (i.e. roller pumps) for these mobile applications. Keep an eye out for this article in the upcoming issue of IVT and on our social media channels.

Ace's roller pump consists of a durable cast iron housing, rotor, and chemical resistant thermoplastic rollers which together form a compact and affordable solution for any application. In cases where a gas engine is the preferred driving mechanism, Ace offers a reverse rotation option in all pump models. Supplementary accessories are also available to tailor to a

a customer's needs, including: PTO quick couplers for easy pump attachment; a torque bar kit for pump support; and mounting brackets for attachment to gas engines.



Ace's roller pump line will be expanding in 2023 with the introduction of the Platinum version of both the six- and eight-roller pumps. The Platinum roller pumps will offer a high nickel content housing and body capable of withstanding corrosive chemicals and pesticides.

